# Shamrock International

Helping You Build Great Things



## SHAMROCK INTRODUCTION

#### HYBRID MANUFACTURER

A partner with the product bundle, capacity, and flexibility of a distributor, but the application, design, and process expertise of a manufacturer

### SHAMROCK INTRODUCTION History

- To provide the highest quality product, on-time at the lowest landed cost
- To provide supply chain flexibility and virtual capacity
- To identify hidden design costs and manufacturing complexity and further reduce customer spend through Value Analysis /Value Engineering (VA/VE) activities

- Established in 1972
  Privately held
  - Mission

## Industries Served

- Appliance
- Lawn & Garden
- Automotive
- Truck & Trailer
- Tools
- Office Furniture
- Architectural Products
- Window and Door
- HVAC
- Injection Molders
- Stampers / Metal Fab.

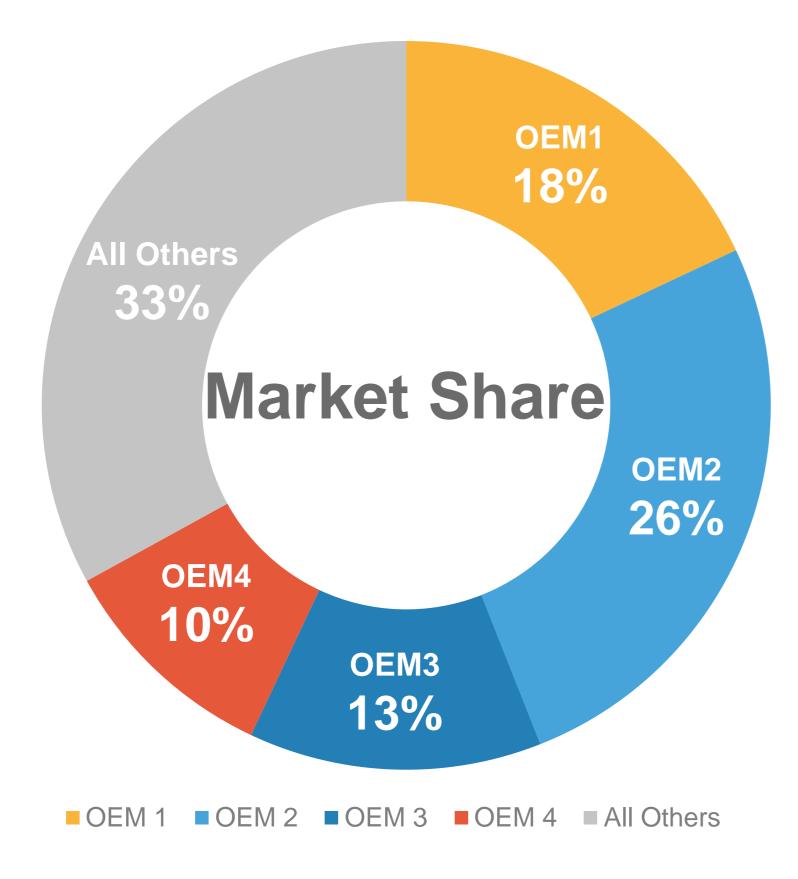








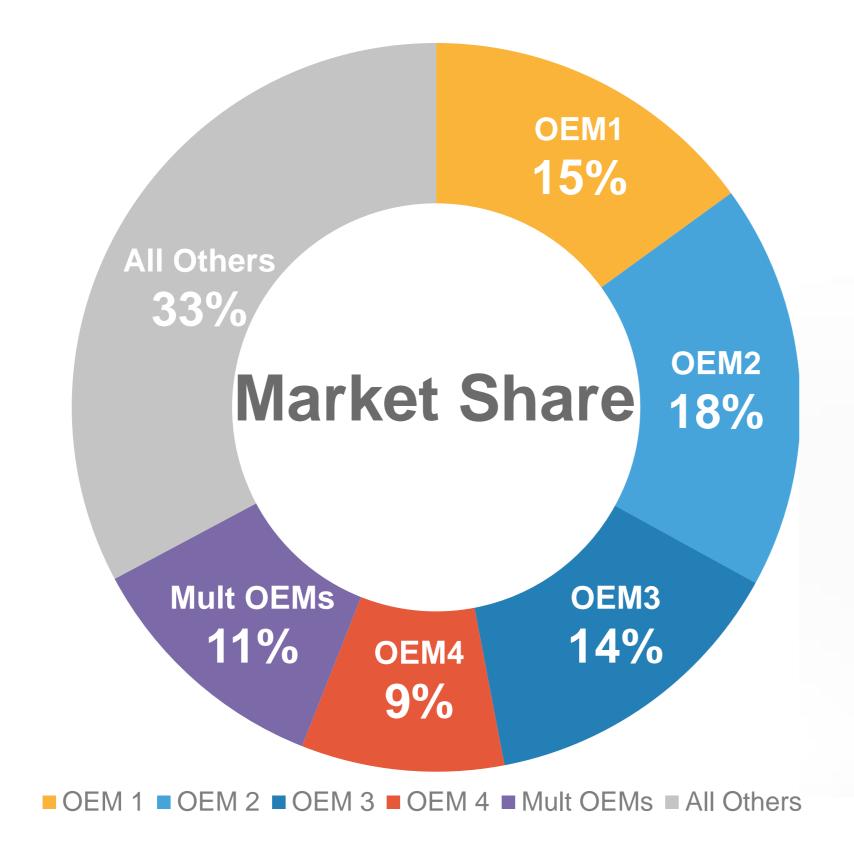
### **Our Customers: White Goods** Global Market Share By Revenue







### Our Customers: Automotive Global Market Share By Revenue









## Shamrock Supply Chain Flexible & Virtual







## Shamrock International Map

#### North America

Facilities: Illinois, North Carolina, & 3PL Where Needed Manufacturing Partners: 100+ Sales Coverage: All North America. 6 Outside Sales

#### Europe

Facilities: Germany & 3PL Where Needed. 1 Outside Sales

#### China

Facilities: Guangzhou, & 3PL Where Needed Manufacturing Partners: 15

#### Taiwan

Facilities: Kaohsiung Manufacturing Partners: 50

Rest of World

Facilities: 3PL Where Needed Manufacturing Partners: 5





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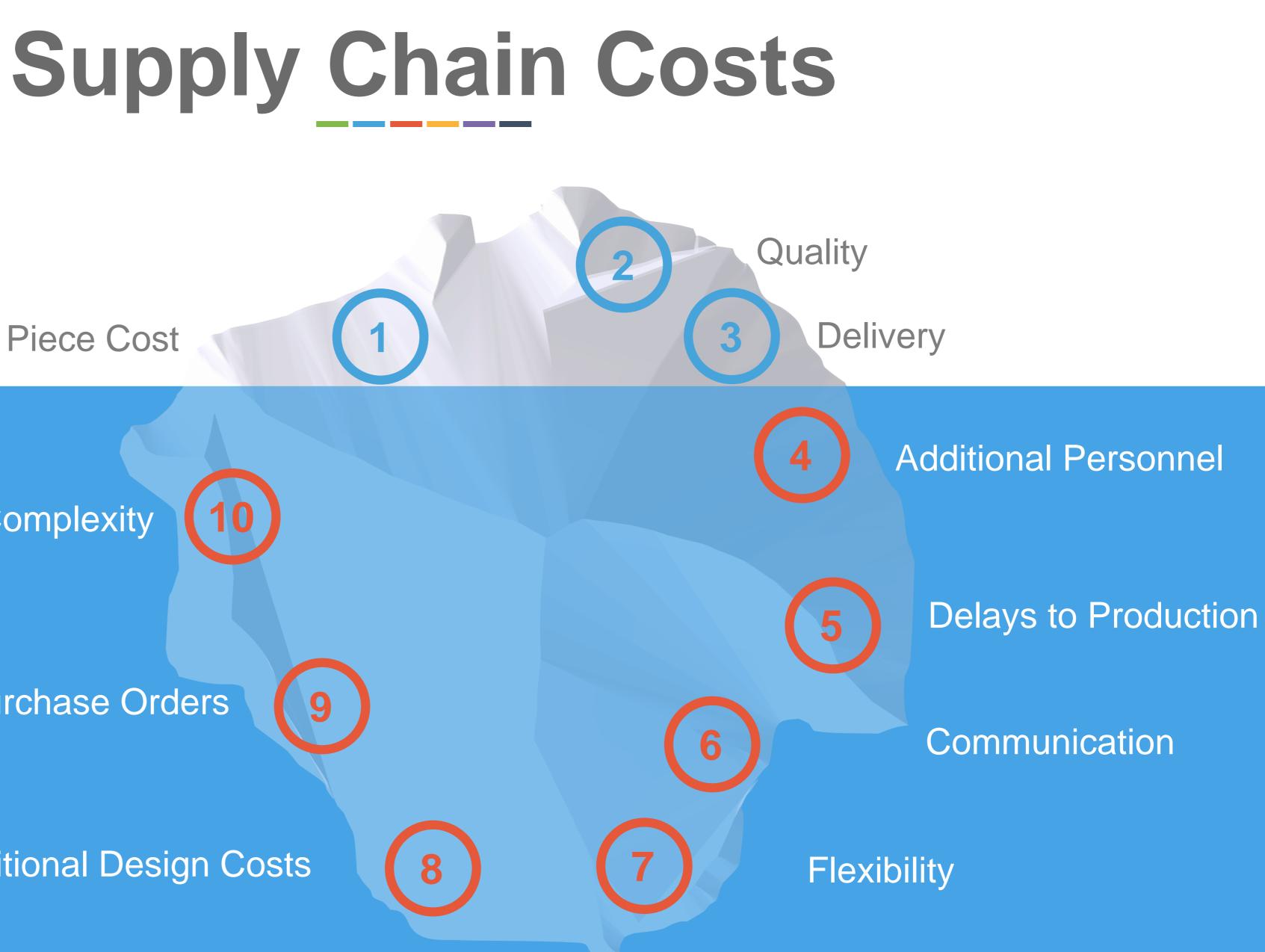
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#### **Piece Cost**

#### Supply Chain Complexity

**Additional Purchase Orders** 

Additional Design Costs



## Service Advantages Customized To Meet Your Needs

Localized supply chain ✓ Full inspection capabilities ✓ A2LA & ISO 9001 certified In-house engineering & design support Chinese sourcing & quality team Customized logistics & VMI ✓VME

- Flexible and virtual supply chain capacity
- ✓ Taiwan inspection laboratory & sourcing office





Forming

Cold Heading, Threading, Roll, Cogging, Open-Die, Etc



Machining Milling, Drilling, Turning, Broaching, Sawing, Etc. .



#### **Stamping & Wire Forming**

Compound, Transfer, Manual, Progressive, 4-Slide, Etc.



#### Casting

Die Casting, Sand Casting, Investment, Etc



Experts in the Small Things: We see the process



**Injection Molding** 

Multi-Cavity, Insert, Etc



**Extrusion** Direct, Indirect, Impact, Etc



**Additive Manufacturing** 

FDM, SLA, DMLS, Etc

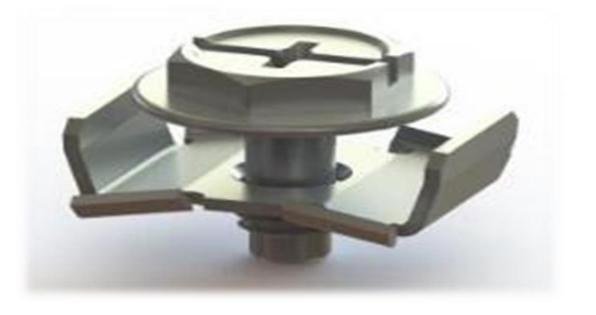


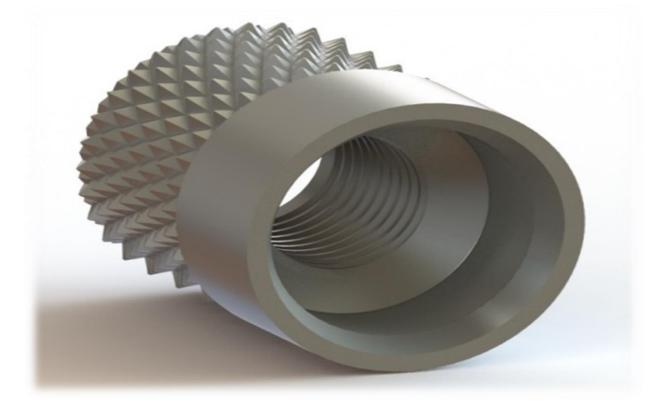
**Powder Metal** 





## **Engineering Support** Innovation From Design Phase to Assembly Analysis





>CAD services Part design & re-engineering >Assembly line walks > Application review Product tear downs Part consolidations Rapid prototyping (3D printing)





